



TIL Limited Investor Presentation Q3 FY25

Feb 2025



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Company Overview

TIL Ltd. : At a Glance

A Leading Material Handling & Infrastructure Equipment Manufacturer

Recognized for its tough, high-quality products, innovative design and skilled craftsmanship.

8-decade Legacy

1944

Year of Incorporation

CATERPILLAR

Appointed Caterpillar Representative in 1944

1955

Year of Listing

Market Leader in Niche Products

- ✓ Defence Equipment
- ✓ Cranes
- ✓ ReachStackers
- ✓ Container Handlers
- ✓ Forklift Trucks

Wide Network with Strategic Global Alliances & Client-Centric Solutions

Headquartered in Kolkata with a pan-India network and 5 regional offices located in Kolkata, Chennai, Mumbai, Delhi and Singrauli.

Global alliances

Strategic global alliances with industry leaders like Grove, Manitowoc & Hyster.



Customer-centric Approach

Robust market presence with comprehensive after-sales support, training, and a nationwide quick-response network.

Cutting-Edge Manufacturing Facilities

Strategically located Manufacturing facilities complemented by a sophisticated warehouse.

2

Manufacturing Locations

Kamarhati, Kolkata
State-of-the-art Mobile Crane Manufacturing

Kharagpur, West Bengal
State-of-the-art ERP-enabled Factory

3

Warehousing Complexes

In West Bengal

Dankuni

Taratolla

Kharagpur



Industry Firsts & Achievements

TIL Limited stands out as India's pioneering crane company, consistently setting industry standards and achieving many industry firsts.

1st Ever Purpose-built Mobile Crane Plant

Kamarhati facility, stands as a unique 1st ever and only purpose-built mobile crane manufacturing hub in India



1st Indigenously Manufactured Mobile Crane

1962

Rolls out India's 1st indigenously manufactured mobile crane.



1st Rough Terrain Crane

1982

Manufactured India's 1st Rough Terrain Crane.



1st 100-tonne Truck-mounted Mobile Crane

1988

Manufactured India's 1st 100-tonne Truck-mounted Mobile crane



1st Caterpillar Rental Store

2005

Inaugurates India's 1st Caterpillar rental store in Delhi



5000th Crane In 2007

2007

5000th crane rolls out of Kamarhati manufacturing plant



1st 75 T truck crane

2011

Built India's 1st 75 T Truck Crane



1st Maintenance & Repair Contract

MARC

Pioneer in initiating 1st maintenance & repair contract in India with Tata Steel





Our Vision

"To be a globally trusted engineering solutions provider that adds sustainable value to the lives of people and the planet."



Our Mission

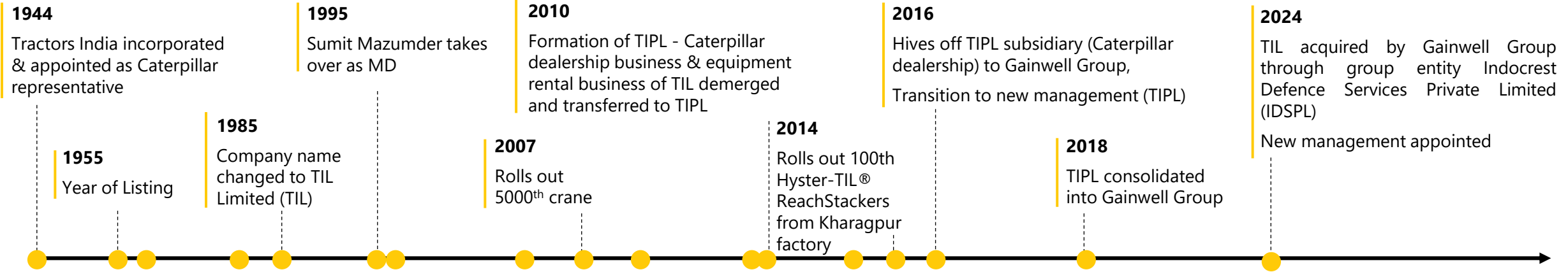
"To deliver customer delight globally through engineering and service solutions, while living our values and building a safe, sustainable and engaging place to work."



Values – V123



The TIL Journey : Strategic Tie-ups & Acquisition



Highlights

Gainwell Group, through group entity IDSPL acquires dominant stake in TIL Ltd (TIL)



Indocrest Defence Solutions Private Limited (IDSPL)



Infused ₹ 120 Crore



- **Complete change of management** with Gainwell Group promoter Mr. Sunil Kumar Chaturvedi as CMD
- New management set to **revitalize TIL through a series of strategic initiatives.**



TIL 2.0: The Inception

Strategic acquisition aimed at

- Addressing financial, succession and operational challenges
- Capitalizing on synergy between Gainwell and TIL
- Accelerating TIL's growth.

Shaping India's Infrastructure Landscape

Gainwell Group, a Make-in-India powerhouse, excels in sectors like mining, construction, energy, defence, railways, and heavy equipment.

Excellence in Integrated Solutions

Offers innovative products for infrastructure development delivering superior value through integrated solutions and exceptional service coverage.

Pioneering Sustainable Nation-Building

Deeply committed to nation-building, playing a key role in India's infrastructure development pioneering sustainable manufacturing.

10,000+
Projects Done

22,500+
Happy Customers

3,400+ Skilled Employees
of 7 nationalities

100+ Global
Touchpoints



Sunil Kumar Chaturvedi
Chairman, Gainwell Group

- A Fellow Chartered Accountant with 2+ decades experience as a member of Civil Services in IAS
- Served on Bharat Forge Ltd. board as ED and COO for capital goods business

Gainwell Group Promoters

Meena Chaturvedi
Director, Gainwell Group

- An Educator, Civil Servant (Member) of the Indian Audit and Accounts Service (IAAS)
- Held the position of CEO, Sahaj e-Village Ltd., SREI Group



Businesses

- ✓ Construction Equipment
- ✓ Mining Equipment
- ✓ Energy & Transport Equipment
- ✓ Construction Technology solutions
- ✓ Equipment Manufacturing

Gainwell & TIL Ltd – The Next Capital Goods Champion

Planned investment of ~₹ 1,000 crores at overall Group level by Gainwell to fuel expansion, targeting group revenue of \$1 billion within ~5 years

Gainwell Group

GAINWELL **CAT**

Gainwell CAT

- ◆ Leading capital goods distributor for Caterpillar products in construction, mining, energy & transportation.
- ◆ Total 'solutions for growth' & full-spectrum maintenance services and engineering solutions.
- ◆ Expertise in delivering premium quality products, specializing in top-tier machinery for global markets.
- ◆ Unmatched customer support, with online parts access and a hub for knowledge sharing.



- ✓ **2,400+** Personnel
- ✓ **5** World Class Facilities
- ✓ **28,000+** Machines at Work
- ✓ **108+** Locations
- ✓ **3** Component Rebuild Centres

TIL Tractors India

TIL Limited

- ◆ TIL stands as Gainwell Group's sole listed entity, with an impressive legacy spanning 80+ years.
- ◆ Specialising in manufacturing of niche defence products, material handling and infrastructure equipment.
- ✓ **660** Total Workforce
- ✓ **5** Regional Offices
- ✓ **49** Different Models in Portfolio
- ✓ **10+** Countries Catered
- ✓ **32,500+ Sq. Mt.** Cumulative Shop Floor Area

Industries Served

- | | |
|---|---|
| <input type="checkbox"/> Material Handling | <input type="checkbox"/> Steel & Mining |
| <input type="checkbox"/> Defence | <input type="checkbox"/> Oil & Petrochemicals |
| <input type="checkbox"/> Ports | <input type="checkbox"/> Railways/Airport |
| <input type="checkbox"/> Construction & Road Building | <input type="checkbox"/> Power |
| | <input type="checkbox"/> Pharma |

GAINWELL
ENGINEERING

Gainwell Engineering

- ◆ Gainwell's manufacturing arm with aftermarket strength supported by a robust global dealer and service network.
- ◆ Exclusive Caterpillar IP license to produce underground soft-rock mining equipment.
- ◆ Rapidly emerging as a global manufacturing force with presence in 5 international locations.
- ✓ **3** World Class Facilities
- ✓ **18** Mining Equipment Models
- ✓ **150+** Skilled Employees



Caterpillar Association: Pioneering Self-Reliance in Capital Goods for India

- TIL-Caterpillar partnership since 1944, continued by Gainwell from 2016.
- Enhances India's self-sufficiency and reduces import dependency.

CATERPILLAR®

1944

TIL Limited appointed as the representative of Caterpillar.

Started operation in 6 Church Lane, Calcutta (Kolkata) as Caterpillar dealer.



Product Category



Construction Machinery



Surface Mining



Underground Mining



Diesel Generator



Industrial OEM



Marine



Oil & Gas



Solar Power



1976

Extended footprint beyond India to Nepal, Sikkim, Bhutan, Myanmar.



2010

Caterpillar dealership business transferred to TIPL.



2016

TIPL consolidated into Gainwell Group as Gainwell Commosales Pvt Ltd.

02

Business Overview



Product Portfolio Overview

TIL Range

TIL is recognized as a market leader in mobile cranes and the premier manufacturer and provider of material handling solutions.

- **Rough Terrain Cranes**
- **Truck Cranes**
- **Pick & Carry Cranes**

Manitowoc Range

TIL markets & distributes variety of imported cranes in India, including Wheeled & Lattice Boom Crawler Cranes, Grove Range from Manitowoc Crane Group, USA.

- ❑ **Grove Range**
 - **Rough Terrain Cranes**
 - **Truck Mounted Cranes**
 - **All Terrain Cranes**
 - **Industrial Cranes**
- ❑ **Crawler Cranes**

Hyster-TIL Range

Exclusive partnership with Hyster-Yale to market extensive lineup of High-capacity Forklift Trucks, ReachStackers, Empty & Laden Container Handlers.

- **ReachStackers**
- **Forklift Trucks**

Snorkel Range

Partnership with Snorkel Europe to provide high-quality aerial work platforms, telehandlers & material lifts in South Asian Region.

- **Boom Lifts**



Partnership with Manitowoc Crane Group, USA

GROVE[®]
by **Manitowoc**

Manitowoc[®]



Grove, USA - World Leader in Mobile Crane Manufacturing



Technological innovation

- ▶ Grove leads in technological advancement, offering a unique competitive advantage
- ▶ Renowned for manufacturing robust & dependable heavy lifting equipment.



TIL Exclusive Partnership

- ▶ Exclusive partnership for manufacture and marketing of broad spectrum of Grove products
- ▶ Offers full lineup of Wheeled And Lattice Boom Crawler Cranes from Manitowoc Crane Group, USA.

Partnership with Hyster-Yale



Hyster, USA - World Leader in Reach stackers Big Forklift Trucks & Warehousing Solutions



Synergistic Alliance

- ▶ **Hyster-Yale & TIL partnership** exemplifies synergy, uniting two leaders with aligned strategies and technologies.



TIL exclusive partnership

- ▶ **Exclusive partnerships and licensing agreements** to market a wide array of High-Capacity Forklift Trucks, Container Handlers, and ReachStackers
- ▶ Offerings supported by reliable **product support and customer service**, ensuring high productivity.
- ▶ **Renewed Dealer Sales & Service Agreement (DSSA)** with Hyster-Yale Asia-Pacific Pte. Ltd, for a period of 5 years (effective June 1, 2024).

Manufacturing Facilities – Kamarhati

Kamarhati Facility

Kolkata, West Bengal

Established 1962

Built up area – 26,000 sq.m

Assembly line for cranes from capacity ranging from **10-100 tons**

Shop floor area – 10,520 sq.m.



India's **only integrated mobile crane manufacturing facility.**



1st and only purpose-built mobile crane factory in India - the sole of its kind in the country.



Equipped with state-of-the-art facilities, including a fully modern **machine shop, fabrication and assembly shops and test bed.**



Strategically located ~5 km from international airport and within 16 km and 100 km of the Kolkata and Haldia maritime ports, respectively.



Engaged primarily in the manufacturing of **specialized equipment for Indian Defence, Truck Cranes and Rough Terrain Cranes.**



Manufacturing Facilities – Kharagpur

Kharagpur Facility

Changual, Kharagpur, West Bengal

Established 2011

Built up area – 58,000 sq.m

Assembly line to manufacture cranes of
150+ tons capacity

Shop floor area – 21,600 sq.m.



▶ State-of-the-art **ERP-enabled** factory.



▶ Produces **loaded container handling ReachStackers** under license from the **Hyster-Yale** Group.



▶ Designed for **efficient material flow**, adhering to **Demand Flow and Lean Principles**, ensuring a productive and safe working environment.



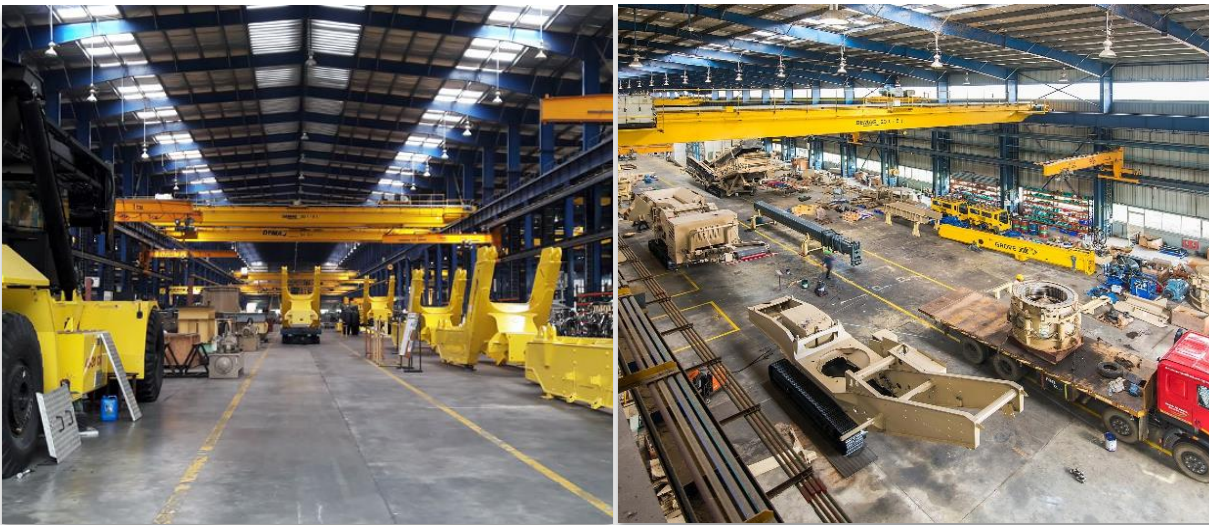
▶ **Conveniently located** and equidistant from both, Kolkata, and Jamshedpur, as well as from the 2 maritime ports at Kolkata and Haldia.



▶ Primarily involved in production of **Tyre-mounted Container Handling Equipment**.



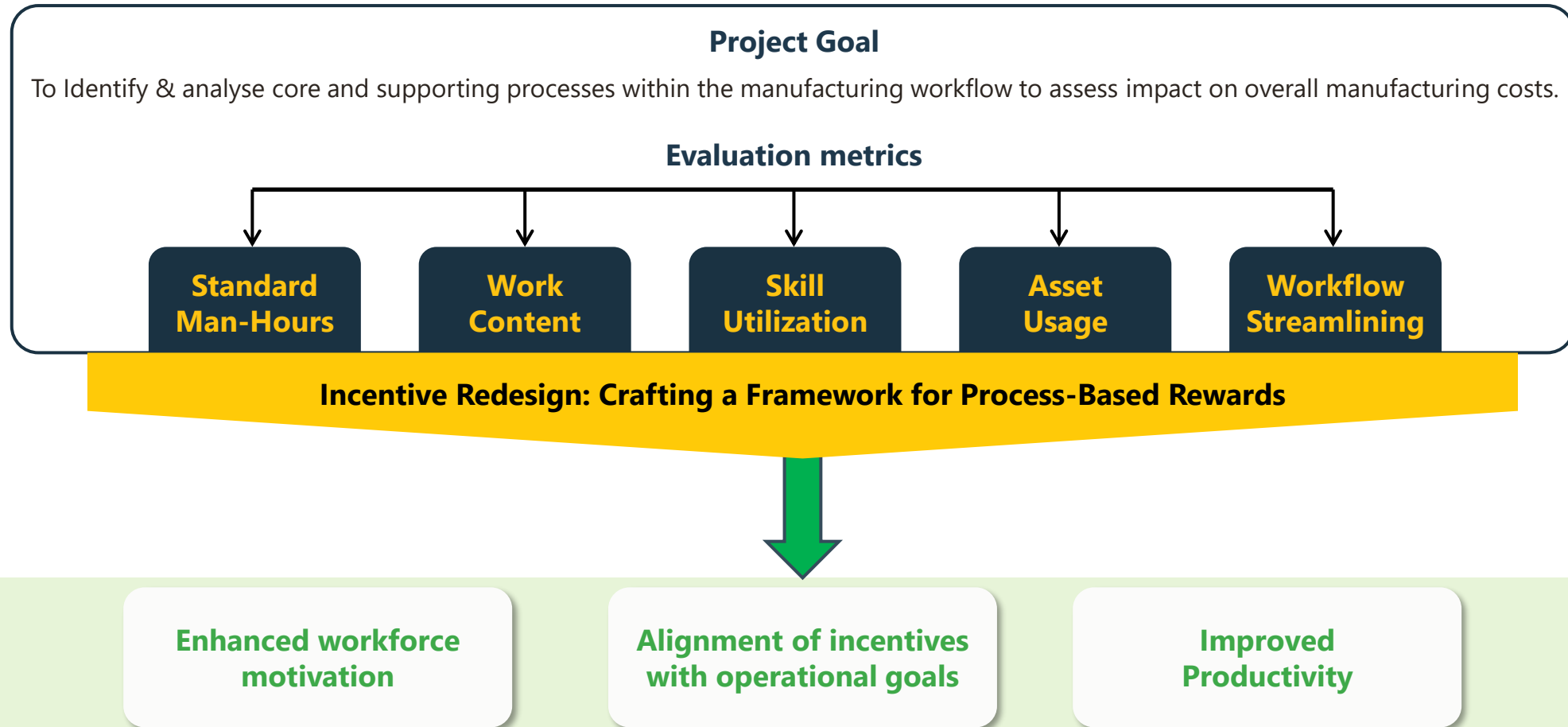
▶ The facility's **Solar Plant** has cut power costs and carbon emissions, boosting total savings over the years.





Advancing Manufacturing Efficiency: Capacity Utilization & Process Optimization

Capacity Utilization project in partnership with IIM, Mumbai*



*IIM, Mumbai (earlier NITIE Mumbai)

Manufacturing Facilities: State-of-the-Art Machinery



CNC Plasma cum Oxyacetylene cutting



CNC Brake Press



Heavy Fabrication workshop



External Internal Auto weld m/c



CNC Floor Boring machine



Paint Booth



Marquee Clients

Defence



Mining / Oil / Petroleum



Port/ICD/CFS



Others





Board Of Directors



Sunil Chaturvedi

Chairman and Managing Director



Alok Kumar Tripathi

Director & President



Ayan Banerjee

Director - Finance



Saroj Punhani

Non-Executive Independent Director



General N.B Singh (Retired)

Non-Executive Independent Director



Amit Mukherjee

Non-Executive Independent Director

35+ years experience

- ▶ CA & Former IAS with diverse govt. roles
- ▶ Executive Director, Bharat Forge 2013.
- ▶ Led Gainwell's Management Buyout 2016.

30+ years experience

- ▶ Engineering graduate & PGDBM.
- ▶ Former TIL leader, National Product Support Head at Gainwell Group
- ▶ Expertise in customer engagement & aftermarket.

30+ years experience

- ▶ CA with expertise in Accounting, Tax Shaping, Working Capital. Management, Transfer Pricing, Compliance, M&A.

35+ years experience

- ▶ Former IAAS Officer.
- ▶ Held key positions in GOI & CAG of India.
- ▶ Expertise in Audit, Finance & International Relations.

40+ years experience

- ▶ Indian Army Veteran, DG-EME Corps.
- ▶ Param Vishishtha, Ati Vishishtha, & Vishishtha Seva medal winner.
- ▶ Expertise in Armored vehicles.

30+ years experience

- ▶ Co-founder , Unigrow Solutions.
- ▶ Ex-Tata Steel, SAP, HP, Reliance, RPG
- ▶ Expertise in Business & Technology domain.

Supported by a Professional Management Team



Pinaki Niyogy

COO & CTO

31+ years experience

- ▶ Holds a BE Mechanical degree
- ▶ Former TIL employee with expertise in Product Development & Operations.
- ▶ Instrumental in introducing Grove & Hyster products.



Kanhaiya Gupta

CFO

23+ years experience

- ▶ BCom. Hons. Holder & CA , CS, CWA
- ▶ Ex - Rashmi Metaullics, ACC Cements, IFB
- ▶ Extensive experience in blue-chip companies & diverse skill set.



Shamita Nandi

CHRO

20+ years experience

- ▶ Holds PG Diploma in Personnel Management.
- ▶ Seasoned Chief HR Officer
- ▶ Ex- Texmaco Rail & Engineering, Mjunction services, Barclays



Chandrani Chatterjee

Company Secretary

22+ years experience

- ▶ Range of experience in IT, Manufacturing, Textile and Education Management with expertise lies in corporate law, legal and governance
- ▶ Associate Member of ICSI & holds a Post Graduate Diploma in Business Management



Saikat Bagchi

Head - Supply Chain & Commercial

34+ years experience

- ▶ B.E. in Mechanical Engineering, MBA (IIM Kolkata)
- ▶ Diverse career spanning roles across Project Management, Supply Chain, Vendor Development, Product Development, Sales & Marketing, Branding & Advertising, Strategy, Operations & Sustainable development.



Rishabh P. Nair

Head of Brand, Content & PR

14+ years experience

- ▶ Post-Graduate Certification in Marketing & Brand Management from MICA Ahmedabad
- ▶ Diverse career spanning roles across marketing, branding, and content management functions for Citrus Pay (Now PayU), CashKaro.com, Cube Wealth & Grip Invest.

03

Performance Highlights and Business Updates





TIL @ Bauma ConExpo India 2024

Grand Inauguration at Bauma 2024



Grand inauguration of TIL's stall by **Hon'ble Minister of Road Transport and Highways of India, Shri Nitin Gadkari**.

Coffee Table Magazine launch



[Click to access Coffee Table Magazine](#) 🖱️

Hyster TIL ReachStacker showcase

A testament to Collaborative innovation and excellence in India's material handling and construction equipment sectors.



Launch of Snorkel A62JRT & N80

Snorkel A62JRT

TIL's entry into India's aerial work platform segment, designed for diverse Indian terrains.



N80

TIL's N80 articulating crane: Specialized for defence, now available to retail customers.



Q3 & 9M FY25 Key Highlights - Standalone

Q3 FY25

Total Income

₹ 8,298 lakhs

EBITDA

₹ 648 lakhs

PAT

₹-370 lakhs

- ▶ Standalone quarterly revenue from operations reported a significant surge of 564%, climbing to ₹ 8,298 lakhs in Q3 FY25 from ₹ 1,250 lakhs in Q3 FY24 as a result of the continuous expansion of operations.
- ▶ EBITDA has maintained its upward trajectory since becoming positive in the last quarter. EBITDA stood at ₹ 648 lakhs in Q3 FY25 driven by a strong operational performance, enhanced utilization of capacities, and the acquisition of new contracts.

9M FY25

Total Income

₹ 23,220 lakhs

EBITDA

₹ 1,877 lakhs

PAT

₹-686 lakhs

Financial Highlights (Standalone figures)

₹ lakhs

Particulars	Q3 FY25	Q3 FY24	YoY	Q2 FY25	QoQ	9M FY25	9M FY24	YoY
Revenue from Operations	7,914	1,206	556%	6,764	17%	21,376	3,548	502%
Other Income	384	44	773%	487	-21%	1,844	86	2044%
Total Revenue (I)	8,298	1,250	564%	7,251	14%	23,220	3,634	539%
Expenses								
Cost of Materials Consumed	4,843	561	763%	3,619	34%	11,931	2,498	378%
Purchases of Stock-In-Trade	546	71	669%	506	8%	1,621	341	375%
Changes in Inventories of Finished Goods, Stock-In-Trade and Work-In-Progress	-386	308	-	152	-	449	-395	-
Employee Benefits Expense	1,180	806	46%	1,117	6%	3,272	2,349	39%
Other Expenses	1,467	1,285	14%	1,128	30%	4,070	3,536	15%
Total Expenses (Excluding Finance costs & Depreciation) (II)	7,650	3,031	152%	6,522	17%	21,343	8,329	156%
EBITDA (III = I - II)	648	-1,781	-	729	-11%	1,877	-4,695	-
Finance Costs (IV)	823	219	276%	788	4%	2,233	2,063	8%
Depreciation and Amortization Expense (V)	176	172	2%	173	2%	520	542	-4%
Profit / (Loss) Before Exceptional Items and Tax (III - IV - V)	-351	-2,172	-	-232	-	-876	-7,300	-
Exceptional Items	0	13,990	-	0	-	0	16,878	-
Profit / (Loss) Before Tax (After Exceptional Items) (VI)	-351	11,818	-	-232	-	-876	9,578	-
Total Tax (Benefits) / Expense (VII)	19	1,359	-	-22	-	-190	1,052	-
Net Profit / (Loss) for the year (VI-VII)	-370	10,459	-	-210	-	-686	8,526	-

Annual Financial Highlights (Standalone figures)

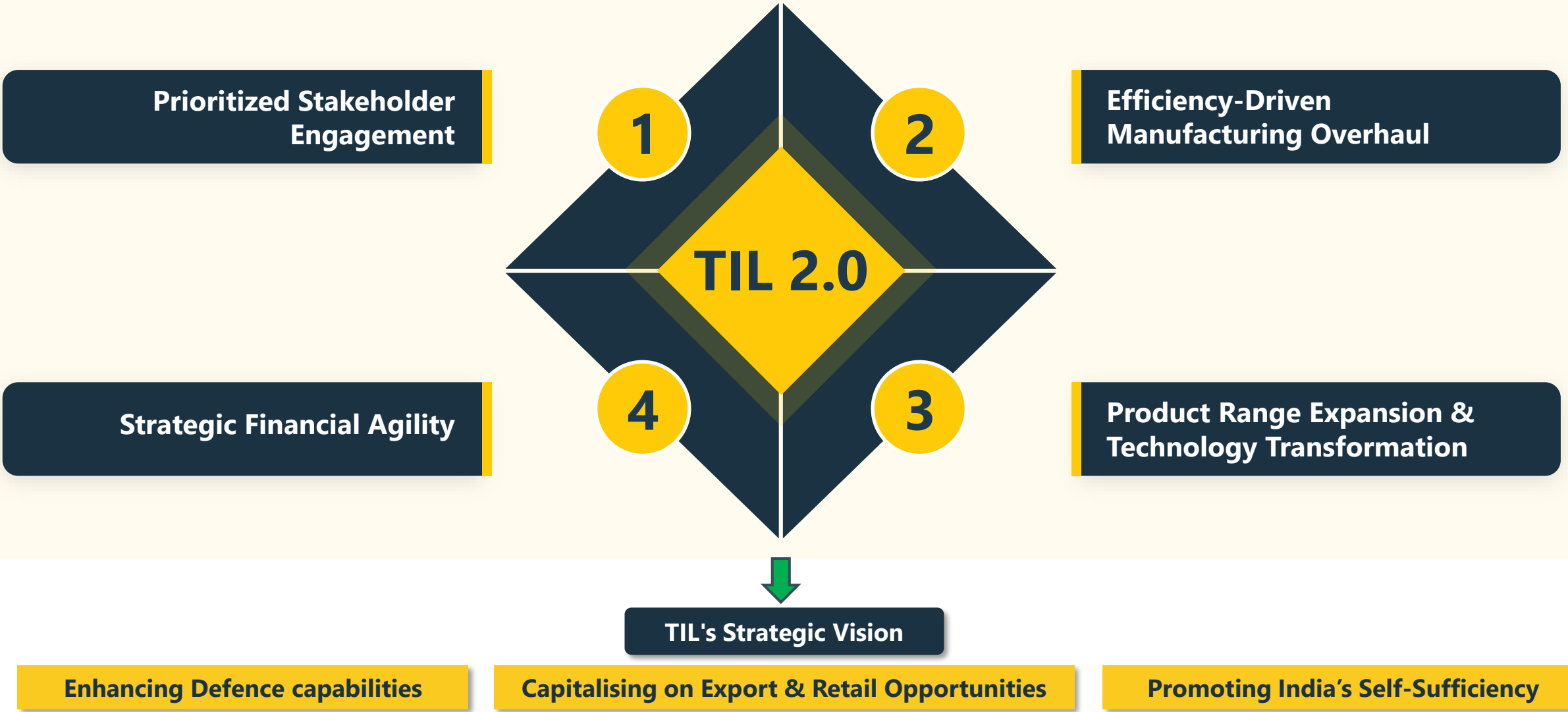
₹ lakhs

Particulars	FY23-24	FY22-23	FY21-22
Balance Sheet Highlights			
Equity Share Capital / Other Equity	1,753	1,003	1,003
Reserve & Surplus	1,435	-30,210	-21,309
Net Worth	3,188	-29,207	-20,306
Borrowings	15,724	40,018	39,849
Fund Employed	18,912	10,811	19,543
PPE and Intangible Assets - Net Carrying Amount	10,356	10,600	11,860
Investments	68	74	311
Profit & Loss Highlights			
Revenue from Operations	6,691	4,383	6,391
Other Income	200	1,086	2,535
Expenses	9,723	7,075	15,628
Depreciation/ Amortisation	710	895	995
Profit/(Loss) Before Exceptional Items & Tax	-10,688	-9,209	-14,394
Exceptional Items	30,255	-	-25,953
PBT	19,567	-9,209	-40,347
PAT	25,392	-8,828	-41,648

04

TIL 2.0 - Strategic Vision





TIL 2.0 - New beginnings. Endless possibilities



Prioritized Stakeholder Engagement

- ◆ TIL - Gainwell cross-functional team utilization and knowledge sharing
- ◆ Strengthening market reach leveraging Gainwell's wide network
- ◆ Proactive vendor grievance resolution
- ◆ Prioritizing workforce rejuvenation
- ◆ Enhancing aftermarket support practices



Strategic Financial Agility

- ◆ Capital infusion to erase financial hurdles
- ◆ Rapid operational improvement
- ◆ Cost optimization strategies
- ◆ Strong financial management
- ◆ Efficient asset utilization and rigorous budget control



Efficiency-Driven Manufacturing Overhaul

- ◆ Capitalising on manufacturing synergy between Gainwell and TIL
- ◆ Recalibrating manufacturing processes for accelerate product deliveries
- ◆ Maximizing capacity utilization
- ◆ Commitment to green manufacturing practices
- ◆ Core product allocation to designated plants



Product Range Expansion & Technology Transformation

- ◆ Launch of new-generation products
- ◆ Significant technology upgrades
- ◆ Digitized, cutting-edge product engineering initiatives
- ◆ Predictive maintenance implementation for enhanced service

TIL's Strategic Vision: Aligned with National Goals

Enhancing Defence capabilities

- ◆ **Tailored Solutions** for military excellence
- ◆ Capability & capacity to fulfil **strategic and customised needs of Indian Army, Air Force, and Navy**
- ◆ TIL will continue to collaborate as a **leading defence equipment manufacturer**, serving both domestic and export needs.

Capitalising on Export & Retail Opportunities

- ◆ TIL's global manufacturing strengths and alliances, combined with India's export initiatives, bolster its **potential for global market expansion.**
- ◆ Immense opportunity on Retail segment with **productionalization of newer products and categories already in pipeline**
- ◆ **Hyster's expanded product offerings**, with versatile attachments, are launch-ready for productionalization.

Promoting India's Self-Sufficiency

- ◆ **Aim for enhancing India's Self-Sufficiency** aligning with National Vision for Self-Reliance, *Atmanirbhar Bharat* and *Make in India*
- ◆ Reducing Dependency on Imported Capital Goods **benefiting key strategic industries.**

TIL Ltd. Catering to Specialized Defence Needs

TIL caters to **specialised defence products** to fulfil strategic requirements of the Indian Army, Air Force, and Navy.

DRDO-registered with experienced defence R&D design team.

Gainwell's leadership and network to forge strong defence partnerships.

Robust defence orders for specialized automotive, structural, hydraulics, and electronic controls.



Strong Order Book driven by Specialized Defence

Growth Strategy Anchored by a Substantial Order Book

Order book primarily includes order for products such as Specialised Defence Equipment, ReachStackers, Cranes and Boom Lifts.

Immense opportunities in below Focus Sectors

- ☐ Niche Defence
- ☐ Infrastructure
- ☐ Material Handling
- ☐ Mining
- ☐ Construction equipment
- ☐ Airports & Ports

Order Book

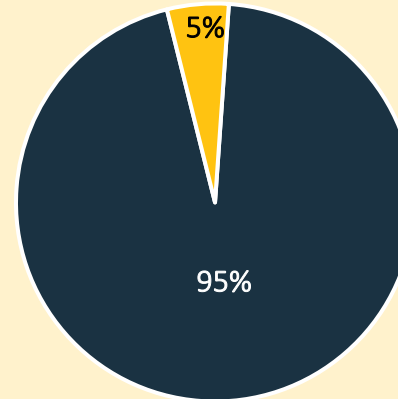
₹ ~127 crores

Order Book status as on 31st Dec 2024

Order Book Visibility (In pipeline)

₹ 200+ crores

Order Book Break up



■ Defence + PSUs ■ Other

As on 31st Dec 2024

Supported by positive macroeconomic and sectoral environment

Favorable opportunities

- ✓ Positive macro environment and market sentiment
- ✓ Infrastructure development a key focus of Government
- ✓ Construction & maintenance equipment for Renewable Energy Initiatives
- ✓ Potential to serve as feeder industry for large-scale fabrication, forging, providing critical components and specialized services.

TID Tractors India

05

ESG





Sustainable Excellence: Gainwell's ESG Initiatives

Gainwell Group is integrating ESG practices into TIL Ltd, reflecting a commitment to its existing sustainable and responsible business operations.

Investments in Green facilities

1000 kWp Solar plant installed at TIL Limited's Kharagpur facility.



Constructing new facilities with eco-friendly principles.

UNNATI - Asia's first LEED 4 Platinum Green Building with sustainable features like Radiant Cooling, Solar Rooftop, Rainwater Harvesting.

TIL appoints Consultivo

TIL Ltd. appointed Consultivo as consultant for 'ESG Reporting Advisory, Design & Communication' project at TIL.



PARTNERING IN YOUR JOURNEY TOWARDS
SUSTAINABILITY

Consultivo leveraging 15+ years of expertise in sustainability will:

- ❑ Identify Gaps in ESG/Sustainability Performance
- ❑ Determine scope of improvement
- ❑ Sustainability Communication Plan

Leveraging advanced digital solutions and technology, **Smart Iron** offers customer-centric services to reduce costs and fuel consumption, backed by digital support for equipment functionality and an immersive online sales platform.

Green Supply Chain



Plans for sustainable supply chain via LNG powered trucks.



Collaboration for EV services for internal employees.

All electric

Achieved 2000+ km, all-electric rail transport of 38 machines in 4 days, eliminating fuel use.



Diversity, Equity and Inclusion

Diversity Goal #D12



Aiming to increase women's representation, including hiring an all-women trainee batch and creating women-centric roles. (Total Strength Aim >12%).

DEI Council, established for audits, training, and LGBTQI+ and disability inclusion strategies.

Inclusive policies and strategies, to support LGBTQI+ communities and people with disabilities.

Introduced adoption leave & committed to diversifying paternity & maternity leave options.



Nurturing People, Planet, & Prosperity

CSR Vision: Drive socio-economic progress through health, education, and skill development initiatives, with community involvement. Over the past 6 years, initiatives have positively affected 60,000 lives through sustainable change.

Tata Steel Marathon

TIL showcased **exceptional dedication** at the Tata Steel Marathon 2024 in Kolkata.

Contribution to an (NGO) as part of the event.



Health

Medical camps offering preventive healthcare, training, free medication.

Nutritional support & Assistance for food procurement



Skill Development

Training delivered by master operators & technical experts.

CSR-driven Skill Development for upskilling underprivileged youth.



Education

Premasree: Educational and vocational support for visually impaired children.

Gainwell Shishu Siksha Vikas Yojna: Scholarships, aid for underprivileged children.



Flood Relief

Reached out to **families affected by floods** in West Bengal.

Distributed food and groceries to 85 families in need.



Empowerment Philosophy

Successfully trained 60+ technicians, 200+ youth as equipment operators

Achieved **90%+ placement rate** for trained individuals



Disclaimer

The content in this presentation may be forward looking statements and may include projections and other statements about future events or our expectations regarding future developments. These statements are based on our current beliefs and assumptions and are subject to various risks and uncertainties. It is important to note that actual outcomes may significantly differ from what is projected or anticipated. These forward-looking statements are not guarantees of future performance, and we encourage you not to place undue reliance on them. You are cautioned not to place undue reliance on these forward-looking statements, which reflect our opinions only as of the date of this presentation. We advise you to consult our most recent annual reports and regulatory filings for a thorough discussion of the risks and uncertainties we face. This presentation is not intended to be, and should not be construed as, an offer to sell or a solicitation of an offer to buy shares in TIL Ltd. The company accepts no liability for any loss or damage that may arise from reliance on the information provided or any management statements. Please exercise caution when considering this information for investment or other purposes.



**THANK
YOU**

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